

West Hawaii Association of REALTORS®
Board of Directors Meeting – Minutes
November 28, 2018

Call to order (time): 10:10am

Present: Lance Owens, Todd Barrett, Romy Jacobson, Julie Wettstein, Andee Bemrose, Karen Ostlie(via phone), Mike Despard, Cindy Barnett, Ramona Cannon, Savannah Scott, Mike Drutar, Karin Shaw, Leola Augustine, Lisa Folden

Absent/Excused:

Pledge of Allegiance- Led by Cindy Barnett

Approval of October 23, 2018 Minutes- Unanimous approval

1. Officer Reports

- 1.1. Association Executive (Karin Shaw) - written report
- 1.2. President (Lance Owens)- NAR/Boston highlights
- 1.3. Past President (Mike Drutar)- Watched NAR “Commitment to Excellence” video; trying to get buy-in from brokerages for agents to take part in the program to promote professionalism in the industry
- 1.4. President Elect (Mike Despard)- written report, announced newly elected BOD Members for 2019- Ryan Dawson, Sara Layne Pedro, Joreen Knox, & Kristin Moreland
- 1.5. Vice President (Karen Ostlie)- no report
- 1.6. Treasurer (Cindy Barnett)- 2019 Budget sent via email, prepared based on 725 Members, and close to 2018 numbers.

2. Direct Committee Reports

- 2.1. Government Affairs (Mike Drutar)- written report. Draft 7 of Bill 108 being posted to WHAR website.
- 2.2. Programs (Andee)- AMM attendance expected to be 120+, still 2 \$250/table sponsorships available. Lance to reach out to HIS to see if they are interested.
- 2.3. Education- Planning an RSPS Designation course in 2019
- 2.4. YPN (Leiola)- Written report (change the date in the report from January 10th to 9th for Realtor Legislation Day)
- 2.5. Technology (Cindy)-no report, looking to hire PT office staff to help with website updates.
- 2.6. Membership (Ramona)- written report. North Hawaii Caravan(#2 in Membership report)- Karin and Romy to meet with HIR AE and other key people to decide on either collaboration with both boards or if it will continue to run independently. Will have an answer by the December BOD meeting. Mahalo Party Funds Request (#4 in Membership report)- after discussion, request was rescinded.
- 2.7. MLS (Mike Despard)- no report.
- 2.8. Caravan (Karen)- Site location discussion continues, Members with listings on the Holiday Caravan are being asked to have the homes decorated, Caravan coordinators must be WHAR Members, no HIR Members.
- 2.9. Fundraising (Mike Drutar)- written report
- 2.10. Public Relations (Romy)- Looking at current trades with print publications and how to incorporate more avenues of exposure besides print.
- 2.11. Strategic Plan- No work done on this today.

3. Old Business:

3.1. Policy and Procedure Manual- All BOD Members to review provided draft copy and submit questions, comments, etc. by December 5th. Executive Committee to meet prior to December BOD meeting, scheduled for December 19th, to finalize the document. BOD will approve at December 19th meeting.

4. New Business:

- 4.1. Approve New Members- unanimous approval
- 4.2. Scholarship Policy and Procedures- draft provided
- 4.3. Savannah Scott's resignation - Her Director position does not need to be filled for 2019. There will be a 12 member board for 2019.

Next Meeting Date: December 19, 2018- 10am-12noon, WHAR Conference Room

Adjournment: 12:00pm