

West Hawaii Association of REALTORS®
Board of Directors Meeting – Minutes
October 23, 2018

Call to order (time): 10:05am

Present: Lance Owens, Todd Barrett, Romy Jacobson, Julie Wettstein, Andee Bemrose, Karen Ostlie, Mike Despard, Cindy Barnett, Ramona Cannon (via phone), Savannah Scott, Mike Drutar, Karin Shaw

Absent/Excused: Leola Augustine, Lisa Folden

Pledge of Allegiance- Led by Todd Barrett

Approval of September 26, 2018 Minutes- Approved with the change of the name “Kim” to “Kimo”

1. Officer Reports

- 1.1. Association Executive (Karin Shaw) - written report
- 1.2. President (Lance Owens)- written report
- 1.3. Past President (Mike Drutar)- no report
- 1.4. President Elect (Mike Despard)- written report
- 1.5. Vice President (Karen Ostlie)- no report
- 1.6. Treasurer (Cindy Barnett)- no report

2. Direct Committee Reports

- 2.1. Government Affairs (Mike Drutar)- written report and Mike provided an update on the current status of Bill 108
- 2.2. Programs (Andee)- AMM date change from 12/7/18 to 12/5/18 and time changed to a lunch event.
- 2.3. Education (Savannah)- written minutes Savannah to write feedback to HAR on her “gaming” CE class experience.
- 2.4. YPN (Leiola)- No report, Mike Despard attended a luncheon they had last week. He and Lance plan to visit the YPN “booth” in Boston and meet with Kamalani & Dylan to assess the future of YPN.
- 2.5. Technology (Cindy)-no report
- 2.6. Membership (Ramona)- written minutes, Ramona asked for feedback on the recent Sponsor/Affiliate Mahalo party and it was suggested that the venue be more intimate and that there be a program provided that people can follow along with.
- 2.7. MLS (Mike Despard)- no report.
- 2.8. Caravan (Karen)- written minutes
- 2.9. Fundraising (Mike Drutar)- no report
- 2.10. Public Relations (Romy)- written minutes via Karin- Homes & Land advertising may change to just quarterly and Savannah suggested an Open House Guide as an option for WHT advertising.
- 2.11. Strategic Plan- BOD reviewed Goal 3 thru 3.6 (need to resume at 3.7). Karin to check with Alice Martin of NAR to help define “Priority 1,2, & 3” used throughout the document.

3. Old Business:

- 3.1. The Executive Committee is still working on a final draft version to share with the BOD. This will be available to the BOD one week prior to the next BOD meeting which is scheduled for November 28, 2018.
- 3.2. N. Hawaii Caravan- Wailana Herbst, a Member of HIR, will be the Sponsor Coordinator for 2019. The details are yet to be worked out before 2019 with staff of both WHAR and HIR.

4. New Business:

4.1. Approve New Members- unanimous approval

4.2. HARLA airfare reimbursements- Karin requested that the BOD consider reimbursing airfare costs for two WHAR members who attended and completed HARLA this year due to the change in venue and the need for them to fly to Oahu for every session. Mike Drutar made a motion to reimburse each participant up to \$600. Andee seconded the motion. The motion died and Karin agreed to check with the participants to see if they asked for or received any compensation from their respective brokerages. All agreed to revisit this at the next meeting with more information available.

4.3. Amend July minutes to reflect guest Teri Takata's attendance per her HARLA assignment- Karin will make the change to the July minutes.

4.4. Leiola Augustine's resignation for 2019 term- Lance recommended Todd Barrett sit in the Director position being vacated by Leiola for 2019. Todd had agreed to do so. Mike Despard moved to fill Leiola's position with Todd, Cindy seconded the motion, unanimous approval.

Next Meeting Date: November 28, 2018- 10am-12noon, WHAR Conference Room

Adjournment: 12:05pm