

**West Hawaii Association of REALTORS®**  
**Board of Directors Meeting – Agenda**  
**April 25, 2018**

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Call to order (time): 10:03 am

Present: Mike Drutar, Lance Owens, Romy Jacobson (by phone), Joyce Murphy, Julie Wettstein, Andee Bemrose, Karen Ostlie, Leola Augustine, Lisa Folden, Mike Despard, Savannah Scott, Ramona Cannon, Cindy Barnett

Absent/Excused: none

Pledge of Allegiance – Led by Joyce

Approval of March 28, 2018 minutes – approved

1. Officer Reports

- 1.1 Association Executive (Karin Shaw) – written report; pointed out the proposed NAR dues increase for 2019 and their SMART initiatives. Explained the Ghost member report to the BOD – we have 8 licensed Realtors with brokerages who belong to our BOD. The licensees must join the Association or put their license on inactive. Their brokers have been notified
- 1.2 President (Lance Owens) – Pleased that WHAR has met Triple Crown goals for 2018 RPAC investments
- 1.3 Past-President (Mike Drutar) - Congratulated Lance on RPAC achievements and deferred rest of report to the GAC portion of the meeting.
- 1.4 President-Elect (Mike Despard) – Met with AE to get a better understanding of the role of WHAR Presidency in 2019. Plans to attend committee meetings to get a better understanding of how they work. Mike encourages BOD members to recruit agents that they feel would be good for WHAR committees.
- 1.5 Vice President (Karen Ostlie) – no report. Will assist in reviewing draft Policy and Procedure Manual along with Lance Owens, Mike Despard and Mike Drutar.
- 1.6 Treasurer (Cindy Barnett) – Julie and Cindy will be getting together in the next few weeks to start planning for the 2019 budget.

2. Direct Committee Reports

- 2.1 Government Affairs (Mike Drutar) – Discussion was held on the County Bill 108 – STVR. The BOD agreed to not take a position at this time until more research could be done on the various components of the bill. Mike Despard agreed to work with GAC on sifting through the mechanisms of the bill
- 2.2 Programs (Andee) – Andee will invite the Programs committee to participate nad support this year's Fundraiser on October 19, 2018
- 2.3 Education – (Joyce) - Joyce would like to see more education classes that are not for CE and simply educate members on various issues impacting Real Estate. Although YPN is filling some of this niche, Joyce would like to see more options.
- 2.4 YPN - Leiola – Minutes submitted to BOD – last gathering on April 13, 2018 was successful and YPN raised money for RPAC at the event. The next meeting will take place on May 4, 2018 at KBXtreme.
- 2.5 Technology - (Cindy) – The staff are implementing the new components of working with Netcom as the IT provider for the association.
- 2.6 Membership (Ramona) – Committee met to discuss Sponsor event on 9/28/2018.
- 2.7 MLS (Mike Despard) – The MLS committee will lset a meeting date and time to discuss the various aspects of MLS of choice that will be implemented in July of this year. HIS has been receptive to MLS committee input. HIS is looking into including rental properties in the MLS search
- 2.8 Caravan (Karen) – minutes submitted. A brief discussion was held on the way the N. Hawaii caravan operates.
- 2.9 Fundraising (Fundraising) – Mike Drutar will begin recruiting volunteers at the end of May and start working on the details of the Fundraiser beginning June 2018.
- 2.10 P.R. (Romy) – Romy reported the committee has concepts for articles for the Real Estate Magazine for most of 2018 and would like to encourage members to send in materials to post on Facebook. The BOD agreed

that anyone writing an article to be published in print on behalf of WHAR needs to be a member of the PR committee and the content must be approved by the committee, staff and the Board liaison

2.11 HAR Update from Executive committee participation (Lance) – no report

2.12 Verbal Reports – no report

3. Old Business

3.1 Strategic Plan (Lance) - no report

4. New Business: (11:35 to 12:00)

4.1 PSAC and BOD responsibilities – Karin outlined the roles and responsibilities of staff and BOD for Professional Standards Administration and timelines.

4.2 Approve New Members - unanimous

4.3 Bill 108 – the BOD discussed the bill in more depth and asked the GAC committee to come back to the Board at the meeting in May, or by email, to discuss WHAR's proposed position on the Bill

4.4 Kauai Relief Fund – The BOD approved \$1500 donation to Kauai and the money will be taken from Member dues and Sponsor income. The members and sponsors will be notified that a \$2.00 contribution was made on behalf of their dues/sponsorship funds. The BOD will decide on which fund they would like to donate to – either the Hawaii Community Foundation (earmarked funds for Kauai) or the NAR Relief funds (earmarked for Kauai)

8. Next Meeting Date: **May 30, 2018 – 10-12 pm – WHAR Conference Room**

Adjournment: 12:19 pm